2.1

2.1.1

- Cost of equipment ✓
- Efficiency of equipment ✓
- Quality of the equipment ✓
- Time saving ✓
- Maintenance costs ✓
- Social factors ✓ (Any 4) (4)

2.1.2

- It simplifies supervision ✓
- Increases labour efficiency ✓
- Eliminate fatigue ✓
- Reduces the need for manual labour/decreases the number of workers ✓
- Less expensive over a longer period ✓
- Can cultivate larger areas ✓
- Quicker to complete the work ✓
- Not mostly dependant on weather conditions ✓ (Any 4) (4)

2.2

Breaking impermeable layers	Soil depth ✓
Vegetation strips	Soil slope ✓
Opening water ways	Soil drainage ✓
Apply gypsum	Soil reaction /soil pH ✓

(4)

2.3

- Palatability of the veld ✓
- Topography ✓
- Type of vegetation ✓
- Ability of soil to erode ✓
- Production status of the soil ✓
- Availability of water resources ✓ (Any 3) (3)

2.4

2.4.1

- Working/floating capital ✓
- Short term credit ✓ (2)

2.4.2

- Floating/working capital ✓
- Short term credit ✓ (2)

2.4.3

- Fixed capital ✓
- Long term credit ✓ (2)

2.4.4

- Movable capital ✓
- Medium term credit ✓ (2)

2.5

2.5.1

- Estimated/expected/probable income ✓
- Estimated/expected/probable cost ✓
- Distribution of funds over the period of the budget ✓ (Any 2) (2)

2.5.2

(a) Heading:
  - o Type

3.1

3.1.1 Invoice ✓ (1)

3.1.2 Deposit slip ✓ (1)

3.1.3 Receipt ✓ (1)

3.1.4 Cash slip/till slip ✓ (1)

3.2

3.2.1 Conditions of service

(a)

- Stipulate the normal working hours for a worker ✓
- In a 5 day (40 hour) or 6 day (45 hour) per week ✓
- Stipulate the maximum overtime per week ✓ (Any 2) (2)

(b)

- Limitations on overtime for a 5 day or 6 day week ✓
- Payment for overtime on normal working days is 1,5 times the daily salary ✓
- Payment on Sundays and public holidays is twice/double/2 times the daily salary ✓ (Any 2) (2)

3.2.2

- Starting time ✓
- Departing time / knock-off time ✓
- Absentees / leave✓
- Reason for absentees ✓
- Work done/productivity ✓
- Any labour related problems with labourer ✓
- Any injuries that happened on the farm at the specific day ✓ (Any 6) (6)

3.3

- A document for a certain agricultural enterprise or farm ✓
- Indicating the basic information on production ✓
- And subsequently financial aspects ✓
- As part of an economical viable enterprise ✓

- What you want to do ✓
- How you want to do it ✓
- What you will use to do it ✓
- When you want to do it ✓
- Where you want to do it. ✓ (4)

3.4

(A source can only be used ONCE)

3.4.1

- Interviews ✓
- Questionnaires ✓
- Observing competitors ✓
- Producer organisations ✓ (4)

3.4.2

- Magazines ✓
- Newspapers ✓ (2)

3.5

3.5.1

- To determine the financial status/liquidity/viability of a farming business ✓ (2)
- At a specific date/time

3.5.2

- Net worth = total assets – total liabilities ✓
  = R930 000 ✓ – R670 000 ✓
  = R260 000 ✓ (4)

3.5.3

- The enterprise is viable ✓

- The assets is higher than the liabilities ✓
- It has a positive net worth ✓ (Any 1) (2)

3.6

3.6.1

14/6	Seed	680,00✓	14/10	Selling produce	23 600,00✓
22/6	Fertiliser	2 280,00✓	21/10	Selling produce	1 050,00✓
1/7	Pesticide	1 200,00✓			
22/10	Transport	720,00✓			
28/10	Labour	16 000,00✓			
		✓			✓

6 correct entries ✓ (6)
Income total correct calculated ✓(1) CA
Expenditure total correct calculated ✓(1) CA (8)

4.4

- Clean ✓
- Strong ✓
- Should seal effectively ✓
- Non-toxic ✓
- Transparent ✓
- Resistant to mechanical and temperature damage ✓ (Any 5) (5)

4.5

- Making them shareholders of the farm business ✓
  - o They will feel they are part of the business ✓
- Create joint ventures with the workers ✓
  - o Discuss any work issues that involves changes at labour level
- Involve them in the economic planning of the farm activity ✓
  - o Understanding economics will help preventing any losses ✓
- Involve them in the physical planning of the farm activity ✓
  - o Workers feel they are needed and can give some inputs in the planning ✓
- Delegate some responsibilities/Encourage shared supervision ✓
  - o Good work will pay off in the long run/ worker feel that advance in the working place ✓ (Any 4 + correct description) (8)

4.6

(Each channel can ONLY be used ONCE.)

• Farm stalls ✓ • Spaza shops ✓ • Hawkers ✓	• Export markets ✓ • Cooperatives ✓ • Fresh produce market ✓

(6)

4.7

- To increase sales volume by selling more produce / To have a bigger market share ✓
- Lower prices at one market can be softened by higher prices at the other market ✓
- If one market sales are lower the other market sales can be higher ✓
- Easier access to the product by consumers in different markets can result in higher sales ✓
- Socio - economic environment can differ, leading to different prices ✓
- Income/profit can be manipulated by manipulating amount sent to each market ✓ (Any 4) (4)

4.8

- Each one at correct place/order ✓
- One mark for the correct version of a flow chart ✓
- For one is out of order, penalise and continue to mark the rest (7)

4.9

- Product routes ✓
- Game farm / farming trips / game farm visits / game watching ✓
- Farm stays ✓
- Eco tourism ✓
- Adventurous activities ✓
- Educational activities ✓
- Leisure activities ✓
- Farm activities ✓ (Any 3) (3)

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